



CHAMPION CALLERS—Top winners in the 1981 World Livestock Auctioneer Championship held at Saint Paul Union Stockyards, So. St. Paul, Minn., recently, are: World Reserve Champion Bud Knight (left), Sturgis, S.D.; World Champion, Doug Jagers, Itusville, Neb.; World Runner-up Champion, a tie between Keith Sathoff, Creighton, Neb., and James Carrithers, Johnson, Kan.

Breeder says new fence stronger, safer than old barbed wire fence

Arehian horse breeder Ralph Dayer recently completed the West Coast's first installation of the high tensile wire fence system. The high tensile system was originally developed on the vast sheep, cattle and horse ranches of New Zealand and Australia.

Pressure creosoted posts, in combination with high tensile galvanized steel wire possessing nearly twice the breaking strength of two-ply barbed wire, comprise the principal components of the "HTF" system, supplied by Koppers Company, Inc. (HTF is a Koppers trademark).

The wire, developed by U.S. Steel Corp., is 12 1/2 gage "USS Max-Ten 200" with a tensile strength of 200,000 lb. per square inch. "Apart from all its other attributes," Dayer assesses, "the new system is clean and uncluttered in design, is easily and rapidly installed, and requires an absolute minimum of maintenance."

Because of its high tensile strength the newly developed Max-Ten wire is capable of being pulled up tighter along an entire fence line, resulting in a straight-

er, more effective barrier with no loose or sagging wires to serve as starting points for stretching and breaking, and ultimate penetration by livestock or predators.

The wire has Type III galvanizing, which means a coating of zinc at least 250% heavier than most brands of barbed wire and woven wire. The heavier coating can extend wire service life up to 35 years in humid regions, and to more than 50 years in relatively dry climates.

Round, pressure creosoted wood posts with a high strength-to-weight ratio and with no sharp edges to kink wires at corners or to injure livestock, provide the most suitable material for use with the high tensile wire. Pressure creosoting provides up to 40 years of resistance to damage by weather, termites or other wood destroying insects, soil bacteria, decay fungi, soil or agricultural chemicals.

The new system permits the use of smaller posts and makes possible the extension of spacing between conventional line posts to as

much as 60 feet on level terrain by installation of pressure treated hardwood battens, or "Droppers," between the posts. Also, the individual wires can be selectively charged or grounded, depending upon the kinds of livestock to be contained, or predators excluded.



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Obituaries

JOHN H. COLLIER, JR.

John H. Collier, Jr., a well-established businessman and founder of the Collier Diamond C Ranch near Stephenville, Texas, died recently in a Fort Worth hospital after a brief illness. He was 65.

A member of a pioneer Fort Worth family, Collier formed the Fort Worth Poultry and Egg Co. in 1921. The company quickly became one of the major processors of dairy and poultry products in the country.

In 1939, he purchased the ranch near Stephenville. Using performance testing and an avant-garde method of genetic evaluation, Collier Diamond C now boasts more than 12,000 acres.

Collier served as president of the Exchange Club, which presented him with the Golden Cade Award in 1978; an award given annually by the club to a person who has made outstanding contributions to both business and community.

He was the recipient of the Golden Award in 1988 from the poultry and dairy industry, the golden emblem from the American Meat Institute also in 1988 and the golden award from the Pacific Coast Poultry and Egg Association in 1989.

Collier was a director of the First National Bank of Fort Worth, Texas Employers Insurance Co. and The Tandy Corp. He also served as the vice president and director of the Southwestern Exposition and Fair Stock Show in Fort Worth the last three years of his life.

WILBUR HARTZELL

Wilbur W. Hartzell Sr., noted Cayucos, Calif., rancher, died recently in a San Luis Obispo Hospital. He was 77.

Born in Minneapolis, Minn., Hartzell moved to California in the 1920's and attended Cal Poly before he moved to Cayucos in 1927 to start in the dairy business. In 1943 he switched his business to beef cattle.

He was the county Cattleman's Assn. "Cattleman of the Year" in 1970. He was a member of the Cattleman's Assn. and had served as county and state director in his career with the organization.

He was also a member of the San Luis Obispo County Farm Bureau, served on the county Agriculture Stabilization and Conservation Committee and the county Agriculture Liaison Board.

Hartzell is survived by his wife, Mary (Leggini); two sons, W.W. Hartzell, Jr., Templeton; and Charles, Cayucos; a daughter, Joanne Mattison, Salinas; a sister, Mrs. J.P. Polhemus, Walnut Creek; 12 grandchildren and 8 great-grandchildren.

EUGENE SHUMAKER

Eugene C. Shumaker, retired founder and chairman of the Everman Manufacturing Co. at Denver, died recently at his home in Le Jolla, Calif. He was 94.

Shumaker founded Everman, a pioneer producer of food forming and related agricultural equipment, in 1929.

He was born March 8, 1887, in Fullerton, Neb., and was raised and educated in Fremont, Neb. Before moving to Denver in 1929, he was a banker in eastern Nebraska and northern Colorado.



After founding Everman Manufacturing, he directed its daily operation of the company until he moved to California in 1952. There, he owned and operated the 7,000-acre El Higuero Cattle Ranch in Orange County. He retired in 1969.

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Comments

While on our pre-tour trip last June along the route we'll follow for the Southwest Ranch Study Tour through west Texas and south-eastern New Mexico (starting from El Paso Oct. 14 CROW and returning there Oct. 19), there were literally thousands of steers in feedlots being custom fed for Mexican cattlemen.

Now our agricultural attache confirms the demand for beef in Mexico puts excess price in that country far ahead of ours—\$132 a cwt. compared with a Midwest price of \$113 for choice last week.

CNS quoted our attache as saying a reliable source in the Mexican government had confirmed that Mexico is importing beef from the U.S. and may continue importing U.S. beef indefinitely to keep pace with growing Mexican beef demand.

These imports may simply be an effort by the Mexican government to force domestic producers and wholesalers to lower their prices from what the government considers to be artificially high levels, the attache said. However, it is more likely the imports stem from the government's recognition that Mexican domestic beef production is not keeping pace with demand, he added.

Permits were granted for 10,000 carcasses and about 1,000 head already crossed the border from the U.S., the attache said. Moreover, his source indicated that Mexico's Rural Credit Bank requested import permits from the Secretary of Commerce for 40,000 beef carcasses to exert downward pressure on domestic beef prices.

The attache said most of the imported U.S. beef is reportedly coming from the Amarillo, Texas area and is being shipped directly to the Mexico City market.

We have read that Mexican cattlemen have been complaining that the U.S. imports of beef are sufficient to meet their needs.

Food Safety:

Congress considers newest reform bill

Senators Orrin Hatch (R-Utah) and Jesse Helms (R-N.C.), have introduced legislation that would substantially alter current U.S. food safety laws.

The bill would amend the four principal food safety laws—the Federal Food, Drug and Cosmetic Act, the Meat and Poultry Products Inspection Act and the Egg Products Inspection Act—to give regulators more options in the regulation of potentially harmful food ingredients. The legislation has widespread support in the U.S. food industry, reports CNS.

A similar bill was also introduced into the House. Under the legislation, a

food additive would be deemed safe if it posed no significant health threat to humans. Thus, the legislation would not require the banning of substances proven to pose inconsequential health risks, according to Hatch.

The legislation also would empower the U.S. Food and Drug Administration to allow the phase-out of a potentially harmful substance used in food rather than requiring an outright ban on its use.

The legislation would place potentially hazardous food additives with a long history of use and for which there were no substitutes in

(Continued on page 7)



"Aaahh!"... John Huston, of the Nation and Meat... (Staff photo by "Rita Will" study "con")

Range policy proposes selective management

A draft rangeland management policy proposed by the Interior Department's Bureau of Land Management would establish a selective management system for administering the nation's 170 million acres of federal rangeland, reports CNS.

According to the bureau, these rangelands provide grazing for an estimated 4.4 million head of livestock.

Under the proposed selective management system, which has not been signed by Interior Secretary James Watt, the bureau would group areas with similar characteristics into one of three management categories.

The assignment of individual grazing allotments to the three management categories would be determined by whether BLM's management goal for that allotment would be to improve, maintain or prevent the deterioration of the rangeland within that allotment.

Once the bureau had categorized all rangeland allotments, it would determine the appropriate grazing management actions required to meet those goals.

Since the allotments in the improvement category would have the most potential for increased forage productivity and return on investments, the

bureau would focus its most intense grazing management efforts on these lands.

BLM said one of the purposes of the proposed selective management approach is to establish a priority ranking for funds available for rangeland improvements. The use of funds appropriated by Congress under the Federal Lands Policy and Management Act would be concentrated on allotments in the improvement category.

Under the proposed policy, range improvements on lands where the bureau's goal was to maintain or prevent deterioration would be funded through private investments and range betterment funds—which constitute 50% of the total grazing fees collected by BLM. The policy would also give BLM state directors wider latitude in determining how to allocate discretionary range betterment funds.

The policy is designed to streamline the process of preparing the Environmental Impact Statements required by law before the bureau can implement proposals that would significantly affect public land use. The bureau currently is under court order to prepare 144 site-specific Environmental Impact Statements covering 170 million acres of public range by 1988.

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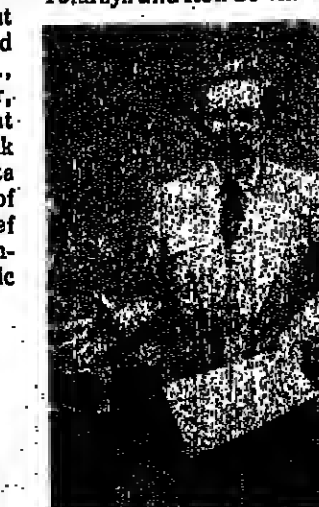
Vol. 80, No. 38

Ohio marketing firm outlines \$7.86 million ad campaign

By CAROLYN J. HURST

State and national beef promotion leaders met in Denver recently for the unveiling of Management Horizon's consumer marketing, advertising and promotion plan for 1982.

The Columbus, Ohio, marketing firm was hired by the Beef Industry Council (BIC) of the Meat Board in February to coordinate a national promotional campaign for the beef industry. Presenting the eight section plan were Dr. Wayne Talarzyk and Ron Cowman.



"We're looking at 1982 as a new beginning," said Talarzyk in opening remarks. The overriding objective of the plan is not simply to increase beef consumption, he said, but to

American Meat Institute; 3) consumer surveys by Management Horizons; 4) interaction with industry people around the country and at the Kansas City workshop in March; and 5) library sources.

Talarzyk said enough was learned from those sources to make "specific recommendations for the '82 campaign." However, he added more information is needed and urged the BIC to conduct a national consumer study. "That should be a high priority in '82,"

In order to make the switch from red to black ink in industry ledgers, Talarzyk said the beef industry needs to realize that it is competing with a variety of sources for the consumer's dollar—other protein foods, non-meat foods, non-food necessities and pleasure purchases. He warned that the industry must also recognize and address changing consumer lifestyles—the bulk of growth will be in the 25-44 age group; more women are working outside the home; two-income households; single households and family incomes are increasing; consumers are better educated, demand more leisure time, and are health and value/price oriented.

The industry needs to make a "long-term commitment," he said, but to

the roller coaster," said Talarzyk citing the current trend to promote only when prices are low and not year-round.



Talarzyk said promotional efforts must be directed to both light users (to increase consumption) and heavy users (to protect current consumption levels). He also stressed the need to work closely with retailers. By combining their promotional efforts with the beef industry's "you can greatly increase the bang for your buck," he said.

Talarzyk outlined the four major positioning appeals he feels the industry should include in their 1982 campaign: 1) the price/value aspect of beef should be stressed; 2) beef's convenience and time sav-

FDA to propose voluntary labeling

The U.S. Food and Drug Administration plans to propose voluntary guidelines for sodium content labeling of foods, FDA Commissioner Arthur Hull Hayes told a group of food manufacturers in Washington D.C.

Reports CNS, Health and Human Services Secretary Richard Schweiker told the group he believes that voluntary industry efforts to provide sodium content labeling and reduce sodium content of foods could be as

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Japanese feed purchases to be slow, say analysts

Japanese feed grain purchases will continue sluggish and there may be no orders until September if world grain prices remain locked in the current price range, grain analysts told Unicom news.

From late last year through the early spring, Japanese feed grain purchases progressed at such a rapid pace that U.S. and Japanese government agricultural officials predicted this season's combined imports would exceed the 1980 level.

"With all those factors having been digested in world grain markets, the Japanese have come to take a second look at their attitudes," said one analyst. Many believe Japan overbooked early this year and needs to adjust its position.



ROYALTY—The 1981-82 Texas Hereford Queen was crowned recently at the Centennial Hereford and Texas Junior Hereford Assn. field day held at V Bar Ranch, Stanton. Pictured are former Texas Hereford Queen, Shelly Summerour (left), Dalhart; Lea Weinheimer, '81-82 Queen, Stonewall; and Jonama Cox, Texas Hereford Princess, Stanton.

If not for these external incentives, said the analyst, the Japanese may not have been so active this year because of sluggish domestic live cattle and hog markets. Hog numbers have been tight since the 1979-80 slaughtering of breeding animals.

Contributing to depressed feed grain demand is the increasing diversion of rice paddies to other crops, analysts said. The Ministry of Agriculture, Forestry and Fisheries has enforced a second phase of its program to convert the paddies to other crops, primarily wheat, soybeans and sugar beets.

"The Japanese may secure some contracts by August but the amount should be very limited. It may not be too pessimistic to think there would be no purchases until September," said one analyst.

Japan had covered in part its October-December corn requirements recently, with

Speakers at the recent Livestock Marketing Congress '81 made it clear that today's livestock and red meat industry isn't just competing with other protein sources for the customer's protein dollar—it's also being challenged by growing concerns about such things as nutrition, health and preparation convenience.

Today's consumers—what makes them spend their protein dollars, what they want and how to appeal to them—were put under a microscope by nearly 30 speakers and panelists.

Congress '81, conducted by Livestock Merchandising Institute, Kansas City, Mo., brought together top industry officials, marketing experts, consumer spokesmen, industry competitors and economists to probe the reasons behind the inroads made in traditional livestock and meat industry markets by competing protein sources.

In general, several of the speakers advised the industry to develop specific messages for the segmented consumer market, and sell those messages vigorously. Marketing leaders, coming up with new, easier-to-prepare products and finding ways to improve the industry's efficiency—from conception to consumption—were also frequent suggestions.

The two-day Congress began with an audiovisual program detailing the growth challenges to the livestock and meat industry by each competitor as

vegetable protein, the poultry, fish and dairy industries.

Ohio State University marketing specialist Dr. Wayne Tolarzyk then explained the numerous factors influencing today's consumer and his protein purchases. Dr. Tolarzyk stressed to the Session II audience that increased promotion is needed or beef consumption will decline. Any promotional program must fit in with the consumer's lifestyle and needs, he said. "Don't promote price," he said, because of the cyclical nature of the industry and its prices. "I would talk about nutrition, the time-saving and convenience aspects" of the industry's products, as well as trying to "sell the sizzle," he said.

The major factors making today's consumers different from their predecessors, Dr. Tolarzyk said, are economic trends, sociological forces behind the change in today's society, and different lifestyles. The implications for the livestock and red meat industry are that today's consumer shops for protein bargains; is less influenced by traditional values that have included a steady diet of industry products, and wants to "feel good" about product purchases.

Following Tolarzyk, Ralph Neder told the audience that the industry should not fight consumer concerns about nutrition and health, but should come up with "leaner and leaner products." Challenged on

his statements linking the industry's products with heart disease and cancer, Neder maintained there will never be "absolute proof" that a high intake of saturated fat causes disease, but said there was statistical evidence of a probable link.



CONGRESS '81—Registrants in the audience at Livestock Marketing Congress '81 listen to panelists and moderators during Session IV discuss "Our Challenge." The theme for this year's Congress, which was held in Minneapolis, Minn., recently, was "Competing For The Protein Dollar."

A consultant for the American Soybean Assn., Dr. Joseph Rakosky, led off Session III, devoted to "Our Competitors." He said the growing use of vegetable protein was because these products are functional, "nutritional and economical." Maintaining that the use of protein extender in meat kept consumers buying meat, he said they might otherwise pass up, Rakosky said, "Let's stop thinking of each other as competitors, but let's think of each other as cooperators in the food business."

Rakosky also said "I

seriously doubt that most people eat red meats because they consider them nutritious. They eat red meats because they enjoy them." He also advised against talking about the "nutritional superiority of one product over another," saying this "could be on

industries." He also said the livestock industry "should take advantage" of fish's popularity and continue promoting such "dual menu" items as steak and lobster.

The marketing in one of the nation's largest poultry producers, Wayne Farms, told the audience that "we're in this together... we've got to use every tool available to us to promote our products." Frank G. Wolney also said the bottle was not just for the protein dollar, but for the "total food dollar."

Wolney criticized a common assumption that it is only price that "swings the consumer from beef to chicken." He cited a study showing that poultry consumption is 38% higher "in the highest income class than the lowest." A Colorado survey has shown that poultry's perceived advantages over beef or that poultry is not expensive, it's low in saturated fats, cholesterol and viable fat, he said.

The final session, titled "Our Challenge," covered a wide range of topics, including industry efficiency, new product development, customer communication programs. On the latter topic, Huston said the industry's message should stress beef's flavor, versatility and general social acceptance, along with its convenience factors. Huston said the industry should also work with food editors and health care professionals on the other major consumer attitudes toward beef, including concerns over saturated fat and cholesterol.

Richard D. Biglin, executive director of the American Sheep Producers Council, told the group that his definition of production efficiency was getting the best return on the investment. He noted that the sheep industry has reversed a 25-year decline in numbers.

John Huston, president of the National Live Stock and Meat Board, said the industry faces a "two-fold challenge," developing a funding system on a continuous basis, and developing effective communication programs. On the latter topic, Huston said the industry's message should stress beef's flavor, versatility and general social acceptance, along with its convenience factors. Huston said the industry should also work with food editors and health care professionals on the other major consumer attitudes toward beef, including concerns over saturated fat and cholesterol.

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Tax Corner

EDITOR'S NOTE: Tax Corner is a column appearing the first week of each month in WLJ. Authors Daniel Jephtha and Ernest Panasci, attorneys at law with the Denver firm of Rothgerber, Appel & Powers, urge readers to discuss matters detailed below with their personal tax or law advisor.

By DANIEL JEPHATH and ERNEST PANASCI
While any corporate liquidation will have significant tax consequences to the shareholders of the corporation, if a farming corporation liquidates special problems can arise—particularly when unharvested crops are sold with the other farm assets.

Under Section 837 of the Internal Revenue Code, the assets of the corporation may be sold without recognizing any gain to the corporation if the corporation dissolves within a year of adopting a plan to complete liquidation. However, certain transactions will cause gain to be recognized by the corporation. Such transactions include the sale of certain assets on which depreciation has been taken prior to liquidation and the sale of unharvested crops during the liquidation.

The depreciation recapture rules are complicated but are not applied differently to liquidation of farms and ranches than to the liquidation of any other corporation. The sale of unharvested crops can create unique problems in a farm liquidation. In general, the sale of crops generates ordinary income to the corporation.

If an entire crop is sold while it is still growing at the same time and to the same person as the land on which the crop is growing is sold, Section 1281 of the Internal Revenue Code converts the ordinary income into capital gain by classifying the growing crop as "property used in the trade or business."

However, Section 268 of the Internal Revenue Code provides that if an unharvested crop is considered property used in the trade or business, under section 1281, in computing the

Adopt-A-Horse fee hiked, reports BLM

It will cost more for people to adopt a horse or burro from the Bureau of Land Management beginning this fall, according to Robert Burford, national director of the agency.

Starting Oct. 1, BLM will charge a fee of \$200 for a wild horse and \$75 for a wild burro in an effort to make the program more self-sustaining. Transportation costs will also be added to the fixed fee.

"Increasing adoption fees for wild horses and burros is long overdue," Burford said. "This year, BLM will spend \$4.4 million subsidizing the Adopt-A-Horse program. In a time of fiscal austerity, we consider this an inappropriate use of federal funds."

He added that the Office of Management and Budget and the House Committee on Interior and Insular Affairs have urged BLM to make the program more self-supporting. It costs \$825 to round up and place each wild horse and burro in the adoption program, BLM estimates.

The wild horse and burro adoption program was initiated in 1971 following enactment of the Wild Horse and Burro Act. Oregon was the site of the first wild horse adoption in 1974.

The program was launched as a means to ease overcrowding of wild horses and burros on public rangelands.

"Even though BLM has spent more than \$27 million for wild horse and burro

management since 1971, we have been unable to keep pace with their population growth. Range conditions in many herd areas worsen year by year," Burford said.

An estimated 70,000 wild horses and burros roam the ranges of 10 western states. Fifty-eight percent of the wild horses are in Nevada.

The new fees charged by BLM will also apply to horses and burros gathered from Forest Service land and placed in the Adopt-A-Horse program.

Chicago considers tax on futures transactions

A Chicago alderman has proposed bailing out the city's ailing mass transit system with a new tax on futures and securities trading in the city, local government officials said. Exchange officials immediately vowed to fight its adoption.

Reports CNS Aldermen Bernard Stone said he proposed a tax—which would amount to between \$.75 and \$1.50 a contract, depending on trading volume—would raise \$75 million a year to help Chicago pay its portion of a falling regional public transportation system.

The proposed tax would affect all futures transactions at the Chicago Board of Trade (CBT), the Chicago Mercantile Exchange (CME) and the Options Exchange, he said. Both Stone's plan and city services tax, which would tax futures trading

proposed by Mayor Jane Byrne—still need approval of the city council finance committee, the full council and Mayor Byrne. A spokesman for the mayor said the city would rather see the Illinois legislature save the transit system.

CME executive vice president, Beverly Spence, said such a tax would "cut into thin brokerage firm profit margins and make doing business here unprofitable." She said the New York futures exchanges are already proving to be tough competition and the city tax might "make a CME move from here 'a certainty.'"

Spence added that CME officials are still delaying the signing of a lease for a planned move to a \$17 million trading complex. She said CME officials cannot go ahead with such a commitment to stay in the city unless there is clear evidence that the city will not be taxing futures trading

business. She also said the CME and its member firms pay \$250 million in salaries annually and the city would be a "net loser" if it passed such a tax.

CBT President Robert Wilmouth said the plan would undoubtedly drive the futures industry out of the city.

Stone denied that aim and claimed that most businesses "cream about devastating effects every time a new tax is proposed."

Stone said the exchanges also are forgetting that the city provides services such as public transportation and schools to educate futures exchange employees.

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Market Roundup: Despite beef trade, prices hold steady

THE BEARISH EFFECTS of erratic, lower beef trade were more than offset by the needs of buyers to fill requirements from the very current supplies of available finished steers and heifers, reports CNS. The heat demand continues to center on reduced numbers of choice steers over 1125 lb. and choice heifers over 950 lb., but supplies of these kinds are not enough that buyers are often forced into purchases of lighter weights.

Beef packers will slaughter Friday, but federally inspected slaughter is expected to be under 90,000 head. Slaughter steers and heifers ruled steady to higher despite the beef trade decline. Midwestern terminal markets were mostly \$5.00-1.50 higher while most Western markets were steady to \$1 higher.

OKLAHOMA CITY STEERS md. frame #1 425-500 lb. \$64.20-66.75; 500-600 lb. \$63.50-66.50; 600-700 lb. \$64.65; 700-800 lb. \$63.70-64.55; 800-900 lb. \$61.80-63.10. Heifers md. frame #1 375-500 lb. \$65.40-66.50; 500-600 lb. \$65.61; 600-700 lb. \$67.00-68.50; 700-800 lb. \$67.00-68.50; 800-900 lb. \$67.00-68.50. Amnroll steers md. frame #1 300-400 lb. \$74.80-71.50; 400-500 lb. \$69.60-68.50; 500-600 lb. \$67.00-68.50; 600-700 lb. \$67.00-68.50; 700-800 lb. \$67.00-68.50. Dodge City steers md. frame #1 300-400 lb. \$67.00-68.50; 400-500 lb. \$67.00-68.50; 500-600 lb. \$67.00-68.50; 600-700 lb. \$67.00-68.50; 700-800 lb. \$67.00-68.50. Heifers md. frame #1 300-400 lb. \$67.00-68.50; 400-500 lb. \$67.00-68.50; 500-600 lb. \$67.00-68.50; 600-700 lb. \$67.00-68.50; 700-800 lb. \$67.00-68.50.

COLORADO STEERS md. frame #1 300-375 lb. \$72.50-75.50; 400-500 lb. \$65.72; 500-600 lb. \$66.75-71; 600-700 lb. \$62.75-68; 700-800 lb. \$62.50-65.50. Heifers md. frame #1 325-500 lb. \$61.25-67.25; 500-600 lb. \$59.50-63.75; 600-700 lb. \$58.25-62. Wyoming, western Nebraska, southwestern South Dakota steers md. frame #1 300-400 lb. \$66.50-72.25; 400-500 lb. \$64.07; 500-600 lb. \$63.75-65.50; 600-700 lb. \$61.25-65.40. Heifers md. frame #1 450-600 lb. \$68.50-63.75; 600-800 lb. \$69.50-62; 900-1000 lb. \$62-63. Montana steers md. frame #1 300 lb. \$66. Heifers md. frame #1 700 lb. \$68. California steers md. frame #1 475-500 lb. \$66; 500-600 lb. \$63-65. Heifers md. frame #1 450-475 lb. \$66-67; 500-600 lb. \$67.50-68.50. Washington, Oregon, Idaho steers md. frame #1 300-400 lb. \$66; 400-500 lb. \$63-65. Heifers md. frame #1 300-400 lb. \$66-67; 500-600 lb. \$67.50-68.50. Washington, Oregon, Idaho steers md. frame #1 300-400 lb. \$66; 400-500 lb. \$63-65. Heifers md. frame #1 300-400 lb. \$66-67; 500-600 lb. \$67.50-68.50. Washington, Oregon, Idaho steers md. frame #1 300-400 lb. \$66; 400-500 lb. \$63-65. Heifers md. frame #1 300-400 lb. \$66-67; 500-600 lb. \$67.50-68.50.

CALIFORNIA SLAUGHTER STEERS choice 2-4 1050-1200 lb. \$69-71; choice 2-3 1200-1250 lb. \$68-69; mixed good and choice 2-4 950-1075 lb. \$69-70; good 2-3 100 lb. \$70; Holsteins \$64.50-66.50. Heifers choice 2-4 950-1050 lb. \$68-69; mostly choice 2-3 1150 lb. \$68-69; mixed commercial to choice 3-4 950-1250 lb. heifers choice 2-4 950-1050 lb. \$68-69; choice 2-3 1150 lb. \$68-69. Eastern Kansas slaughter steers choice 2-4 1050-1100 lb. \$71-71.50; choice with end good 1000-1125 lb. \$70-71; mixed good and choice 1150-1250 lb. \$69-69.50. Heifers choice 2-4 925-1000 lb. \$67-68-69; mixed good and choice 950 lb. \$68-69. Eastern Nebraska slaughter steers good to mostly choice 2-4 1025-1200 lb. \$70-71.50. Heifers good to mostly choice 2-4 900-1025 lb. \$67-68.50.

NEW MEXICO SLAUGHTER steers mostly choice 1050-1100 lb. 2-4 \$71.50; mixed good and choice 995-1125 lb. \$69-90.71.25; Holsteins \$65-67. Heifers mostly choice 2-3 \$75-925 lb. \$68-68.50; mixed good and choice \$60-915 lb. \$67-68; mostly good 650-800 lb. \$64-65. Montana slaughter steers good to mostly choice 2-3 1150 lb. \$69.75. Washington, Oregon, Idaho slaughter steers good to mostly choice 2-3 1050-1150 lb. \$69.50-71.50; 1100-1250 lb. \$70.25-70.50. Heifers good to mostly choice 2-3 900-1050 lb. \$67-68.50. Colorado slaughter steers mostly choice 2-4 1075-1200 lb. \$71-72; Holsteins 1300 lb. \$69. Heifers mostly choice 2-4 925-1050 lb. \$68-75-70; Northern San Joaquin slaughter steers mostly choice 2-3 1050-1100 lb. \$68-70; 1200-1250 lb. \$2-4 \$68. Heifers mostly choice 2-6 950-975 lb. \$68.

IOWA STEERS md. frame #1 300-400 lb. \$68.50-72; 400-500 lb. \$67.50-73.50; 500-600 lb. \$67.50-73.50; 600-700 lb. \$64.50-68.75; 700-800 lb. \$63-67.70; 800-1000 lb. \$62-64.50. Heifers 400-500 lb. \$60-64.50; 500-600 lb. \$60-64.25; 600-700 lb. \$57.50-63.75; 700-850 lb. \$59-61.

SAN ANGELO SLAUGHTER lambs choice and prime \$5-105 lb. \$68-71.50; Ewes good \$28-27; utility \$19-23; cull \$15-19. Spring feeder lambs, choice and fancy \$5-85 lb. \$62-64.50; Stock Frieslander pigs US 1-2 20-30 lb. \$24.50-31; 30-40 lb. \$33-39; 40-50 lb. \$37-44; 50-60 lb. \$41-47.50; 60-70 lb. \$49-54.50; 70-90 lb. \$52-60-58.

Market sources believe cash cattle prices will begin to slowly move downward next week. August live cattle futures, which started Tuesday at \$66.32, a 56 discount compared with cash cattle in the Texas Panhandle, sources also report. The number of market-ready cattle is expected to decline during the last of the year.

CENTRAL AUCTION AUCTION

(Reports as quoted by market)

AMARILLO LIVESTOCK AUCTION

Amarillo, Texas, June 28

6,140 head received: Feeder steers, md. frame 1 200-300 lb. \$79.50-84.50; 400-500 lb. \$64.75-68; 500-600 lb. \$63.75-65; 600-800 lb. \$61.50-64; 800-900 lb. \$60.75-61.75. Md and lg. frame 1-2 300-400 lb. \$65-67; 400-500 lb. \$62-65; 500-600 lb. \$61-63.25; 600-800 lb. \$58-62.50; 800-900 lb. \$57-59. Feeder heifers, md. frame 1 200-300 lb. \$66-67; 400-500 lb. \$55-57.50; 500-600 lb. \$55-57.50; 600-800 lb. \$55-57.50; 800-900 lb. \$55-57.50. Md and lg. frame 1-2 300-400 lb. \$55-57.50; 400-500 lb. \$53-55; 500-600 lb. \$51.75-55.25; 600-800 lb. \$49-53. Slaughter cows, ut. 2-3 \$39.75-44.25; canner and cutter \$37-39.50. Slaughter bulls, YG 1-2 \$47-50.50. Replacements, md. frame 1-2 middle-aged 700-900 lb. \$49-50.50; aged 725-815 lb. \$44.75-47.75; middle-aged with calves \$45-49.00 per pair; young cows \$50 per pair.

McKINLEY WINTER LIVESTOCK COMM. CO., INC.

Oodges City, Kan., June 25

6,000 head received: Feeder steers, md. frame 1 450-500 lb. \$63.40-63.40; 500-600 lb. \$62.80-63.40; 600-700 lb. \$62.80-63.40; 700-800 lb. \$62.80-63.40. Feeder heifers, md. frame 1 400-500 lb. \$58-60; 500-600 lb. \$58-60; 600-700 lb. \$58-60; 700-800 lb. \$58-60. Md. frame 1-2 600-700 lb. \$58-60; 700-800 lb. \$58-60; 800-900 lb. \$58-60; 900-1000 lb. \$58-60. Slaughter cows, ut. 1-2 \$50-55; 40-70; high dressing individuals \$45-50-47.75; cutter \$38-45.40; low dressing \$38-50. Slaughter bulls, YG 1-2 1015-1780 lb. \$50-52.67.25.

TORRINGTON LIVESTOCK COMMISSION CO.

Torrington, Wyo., June 24 & 28

4,663 head received: Feeder steers, choice 500-600 lb. \$68-74; 600-700 lb. \$65-68. Feeder

EMPORIA LIVESTOCK SALES CO., INC.

Emporia, Kan., June 28

1,478 head received: Feeder steers, choice 250-500 lb. \$65-68; good \$63-65; common \$61-64. Good and choice 500-850 lb. \$64-66; common \$60-61; 850-950 lb. \$64-66; common \$58-58; 950-1000 lb. \$63-64; 555-56. Feeder heifers, choice 250-450 lb. \$58-60; good \$55-57; common \$53-55. Good and choice 450-850 lb. \$60-61; common \$56-57; 850-900 lb. \$60-61.50; common \$54-55. Slaughter cows, heifer calves \$53-56; ut. \$42-48; comm. \$35-38; canner and cutter \$38-40. Slaughter bulls, ut. \$51-55; canner and cutter \$46-50; elders and heifers 750 lb. and heavier \$82-83. Replacements, stock cows \$48-50; pairs \$500-575; stocker bulls 500-700 lb. \$56-62; 700-1000 lb. \$55-57.

LIVESTOCK EXCHANGE, INC.

Brush, Colo., June 15-16

3,316 head received: Feeder steers, choice 300-400 lb. \$82-83.50; 400-500 lb. \$86-73; 500-600 lb. \$85.25-74.75; 600-700 lb. \$83-66.50; 700-800 lb. \$83.10-65.10; 800-900 lb. \$83.35-64.10; 900-1000 lb. \$80-84.10. Feeder heifers, choice 300-400 lb. \$85.25-72.50; 400-500 lb. \$82.05-500-600 lb. \$58-62.50; 600-700 lb. \$57-62.50; 700-800 lb. \$55-58. Slaughter cows, ut. and comm. \$46-50.50; canner and cutter \$36.00-44.75. Slaughter bulls, YG 1-2 \$58-60.50; YG 2 \$52-58. Replacements, pairs \$800-860.

CLOVIS LIVESTOCK MARKET, INC.

Clovis, N.M., June 24

1,571 head received: Feeder steers, md. frame 1 200-300 lb. \$65-68; 300-400 lb. \$65-68; 400-500 lb. \$65-68; 500-600 lb. \$64-66.50; 600-700 lb. \$63.50-65; 700-800 lb. \$63.25-63.80; 800-900 lb. \$62-64.75. Md. frame 1-2 \$58-60; 200-300 lb. \$58-60; 300-400 lb. \$58-60; 400-500 lb. \$58-60; 500-600 lb. \$58-60; 600-700 lb. \$58-60; 700-800 lb. \$58-60; 800-900 lb. \$58-60; 900-1000 lb. \$58-60. Slaughter cows, ut. 1-2 \$42-45.50; cutter 1-2 \$38-43; canner \$36-40. Slaughter bulls, YG 1-2 1200-1800 lb. \$52-87.

CENTENNIAL LIVESTOCK AUCTION

Fort Collins, Colo., June 26

784 head received: Feeder steers, md. frame 1-2 400-465 lb. \$71-72; 500-657 lb. \$62-68; 717-612 lb. \$63-64.35; 885-885 lb. \$62-66.63. Feeder heifers, md. frame 1-2 295-575 lb. \$58-64.80; 840-880 lb. \$59-60-25; 736-785

EL PASO LIVESTOCK AUCTION

El Paso, Texas, June 22

714 head received: Feeder steers, choice yearling \$45-48; 500-600 lb. \$80-85; good to md. \$82-85; Calves, choice 250-400 lb. \$72-80-85; crossbred \$72-80-85. Feeder heifers, choice \$50-55; 500-600 lb. \$57-60; 600-700 lb. \$57-60; 700-800 lb. \$57-60; 800-900 lb. \$57-60; 900-1000 lb. \$57-60. Slaughter cows, ut. and comm. \$42-50; canner and cutter \$35-43; 3/4 steer \$52.50-57. Replacements, stock cows \$40-60; stocker bulls \$52.50-62.50; pairs \$39-60.

8 SHEEP CENTENNIAL LIVESTOCK AUCTION CO.

Fort Collins, Colo., June 24

1,048 head received: Sheep spring lambs \$8-10 lb. \$10.75; 11-15 lb. \$10.75; 16-20 lb. \$10.75; 21-25 lb. \$10.75; 26-30 lb. \$10.75; 31-35 lb. \$10.75; 36-40 lb. \$10.75; 41-45 lb. \$10.75; 46-50 lb. \$10.75; 51-55 lb. \$10.75; 56-60 lb. \$10.75; 61-65 lb. \$10.75; 66-70 lb. \$10.75; 71-75 lb. \$10.75; 76-80 lb. \$10.75; 81-85 lb. \$10.75; 86-90 lb. \$10.75; 91-95 lb. \$10.75; 96-100 lb. \$10.75; 101-105 lb. \$10.75; 106-110 lb. \$10.75; 111-115 lb. \$10.75; 116-120 lb. \$10.75; 121-125 lb. \$10.75; 126-130 lb. \$10.75; 131-135 lb. \$10.75; 136-140 lb. \$10.75; 141-145 lb. \$10.75; 146-150 lb. \$10.75; 151-155 lb. \$10.75; 156-160 lb. \$10.75; 161-165 lb. \$10.75; 166-170 lb. \$10.75; 171-175 lb. \$10.75; 176-180 lb. \$10.75; 181-185 lb. \$10.75; 186-190 lb. \$10.75; 191-195 lb. \$10.75; 196-200 lb. \$10.75; 201-205 lb. \$10.75; 206-210 lb. \$10.75; 211-215 lb. \$10.75; 216-220 lb. \$10.75; 221-225 lb. \$10.75; 226-230 lb. \$10.75; 231-235 lb. \$10.75; 236-240 lb. \$10.75; 241-245 lb. \$10.75; 246-250 lb. \$10.75; 251-255 lb. \$10.75; 256-260 lb. \$10.75; 261-265 lb. \$10.75; 266-270 lb. \$10.75; 271-275 lb. \$10.75; 276-280 lb. \$10.75; 281-285 lb. \$10.75; 286-290 lb. \$10.75; 291-295 lb. \$10.75; 296-300 lb. \$10.75; 301-305 lb. \$10.75; 306-310 lb. \$10.75; 311-315 lb. \$10.75; 316-320 lb. \$10.75; 321-325 lb. \$10.75; 326-330 lb. \$10.75; 331-335 lb. \$10.75; 336-340 lb. \$10.75; 341-345 lb. \$10.75; 346-350 lb. \$10.75; 351-355 lb. \$10.75; 356-360 lb. \$10.75; 361-365 lb. \$10.75; 366-370 lb. \$10.75; 371-375 lb. \$10.75; 376-380 lb. \$10.75; 381-385 lb. \$10.75; 386-390 lb. \$10.75; 391-395 lb. \$10.75; 396-400 lb. \$10.75; 401-405 lb. \$10.75; 406-410 lb. \$10.75; 411-415 lb. \$10.75; 416-420 lb. \$10.75; 421-425 lb. \$10.75; 426-430 lb. \$10.75; 431-435 lb. \$10.75; 436-440 lb. \$10.75; 441-445 lb. \$10.75; 446-450 lb. \$10.75; 451-455 lb. \$10.75; 456-460 lb. \$10.75; 461-465 lb. \$10.75; 466-470 lb. \$10.75; 471-475 lb. \$10.75; 476-480 lb. \$10.75; 481-485 lb. \$10.75; 486-490 lb. \$10.75; 491-495 lb. \$10.75; 496-500 lb. \$10.75; 501-505 lb. \$10.75; 506-510 lb. \$10.75; 511-515 lb. \$10.75; 516-520 lb. \$10.75; 521-525 lb. \$10.75; 526-530 lb. \$10.75; 531-535 lb. \$10.75; 536-540 lb. \$10.75; 541-545 lb. \$10.75; 546-550 lb. \$10.75; 551-555 lb. \$10.75; 556-560 lb. \$10.75; 561-565 lb. \$10.75; 566-570 lb. \$10.75; 571-575 lb. \$10.75; 576-580 lb. \$10.75; 581-585 lb. \$10.75; 586-590 lb. \$10.75; 591-595 lb. \$10.75; 596-600 lb. \$10.75; 601-605 lb. \$10.75; 606-610 lb. \$10.75; 611-615 lb. \$10.75; 616-620 lb. \$10.75; 621-625 lb. \$10.75; 626-630 lb. \$10.75; 631-635 lb. \$10.75; 636-640 lb. \$10.75; 641-645 lb. \$10.75; 646-650 lb. \$10.75; 651-655 lb. \$10.75; 656-660 lb. \$10.75; 661-665 lb. \$10.75; 666-670 lb. \$10.75; 671-675 lb. \$10.75; 676-680 lb. \$10.75; 681-685 lb. \$10.75; 686-690 lb. \$10.75; 691-695 lb. \$10.75; 696-700 lb. \$10.75; 701-705 lb. \$10.75; 706-710 lb. \$10.75; 711-715 lb. \$10.75; 716-720 lb. \$10.75; 721-725 lb. \$10.75; 726-730 lb. \$10.75; 731-735 lb. \$10.75; 736-740 lb. \$10.75; 741-745 lb. \$10.75; 746-750 lb. \$10.75; 751-755 lb. \$10.75; 756-760 lb. \$10.75; 761-765 lb. \$10.75; 766-770 lb. \$10.75; 771-775 lb. \$10.75; 776-780 lb. \$10.75; 781-785 lb. \$10.75; 786-790 lb. \$10.75; 791-795 lb. \$10.75; 796-800 lb. \$10.75; 801-805 lb. \$10.75; 806-810 lb. \$10.75; 811-815 lb. \$10.75; 816-820 lb. \$10.75; 821-825 lb. \$10.75; 826-830 lb. \$10.75; 831-835 lb. \$10.75; 836-840 lb. \$10.75; 841-845 lb. \$10.75; 846-850 lb. \$10.75; 851-855 lb. \$10.75; 856-860 lb. \$10.75; 861-865 lb. \$10.75; 866-870 lb. \$10.75; 871-875 lb. \$10.75; 876-880 lb. \$10.75; 881-885 lb. \$10.75; 886-890 lb. \$10.75; 891-895 lb. \$10.75; 896-900 lb. \$10.75; 901-905 lb. \$10.75; 906-910 lb. \$10.75; 911-915 lb. \$10.75; 916-920 lb. \$10.75; 921-925 lb. \$10.75; 926-930 lb. \$10.75; 931-935 lb. \$10.75; 936-940 lb. \$10.75; 941-945 lb. \$10.75; 946-950 lb. \$10.75; 951-955 lb. \$10.75; 956-960 lb. \$10.75; 961-965 lb. \$10.75; 966-970 lb. \$10.75; 971-975 lb. \$10.75; 976-980 lb. \$10.75; 981-985 lb. \$10.75; 986-990 lb. \$10.75; 991-995 lb. \$10.75; 996-1000 lb. \$10.75.

PORT CITY STOCKYARDS

Sandy, Texas, June 25

1,418 head received: Feeder steers, md. frame 1 200-250 lb. \$65-65; 250-300 lb. \$60-65; 300-350 lb. \$75-80; 350-400 lb. \$68-75; 400-450 lb. \$84-88. Lg. frame 1 400-450 lb. \$68-72; 450-500 lb. \$84-87; 500-550 lb. \$83-88. Md. frame 2 250-300 lb. \$77-84; 300-350 lb. \$72-77; 350-400 lb. \$87-72; 400-450 lb. \$82-87. Lg. frame 2 500-600 lb. \$82-83; 600-700 lb. \$85-86.50. Feeder heifers, md. frame 1-2 225-300 lb. \$83-87; 300-400 lb. \$59-63; 400-500 lb. \$58-61.50. Lg. frame 1 425-525 lb. \$67-80.50. Sm. frame 2 300-400 lb. \$55-80. Slaughter cows, ut. 2-3 \$42-45.50; cutter 1-2 \$38-43; canner \$36-40. Slaughter bulls, YG 1-2 1200-1800 lb. \$52-87.

CENTENNIAL LIVESTOCK AUCTION CO.

Fort Collins, Colo., June 24

182 head received: Hog, \$47.50-48.25. Big sow \$41.75; thin sow \$38.50-39.50. Boars \$41.75-42. Weaner pig \$0-88 lb. \$34-38 each; sm. pig \$15-22 each.

LONGHORN LADY - Champion heifer at the 1981 and McCombe Longhorn Futurity was shown by J.G. Phillips, Jr. of West Columbia, Texas. This colorful female was purchased later in the day by Randy Sherwell, Houston, for \$13,000. (Staff photo by Lee Pitts)



LONGHORN LADY - Champion heifer at the 1981 and McCombe Longhorn Futurity was shown by J.G. Phillips, Jr. of West Columbia, Texas. This colorful female was purchased later in the day by Randy Sherwell, Houston, for \$13,000. (Staff photo by Lee Pitts)

Obituaries

ORVILLE STUBER

Orville Stuber, Bowman, N.O. rancher and implement dealer, died recently at St. Luke's Tri-State Hospital. He was 76. Born in St. Michael, Neb., to J.C. and Anna Stuber, he moved to North Dakota in 1909. Stuber graduated from Bowman High School in 1924. In 1927, he married Anna (Gustafson) and the couple resided until the fall of 1958 when they moved to Bowman. Stuber was a member of the Cash School Board, the Cowboy Hall of Fame, the Township Board, the Farm Bureau, the North Dakota Stockmen's Assn., survivors include his wife, Anna; son, Bowman; daughter, Margaret; and grandchildren, Roger and Richard. Stuber was a member of the Bowman High School in 1924. In 1927, he married Anna (Gustafson) and the couple resided until the fall of 1958 when they moved to Bowman. Stuber was a member of the Cash School Board, the Cowboy Hall of Fame, the Township Board, the Farm Bureau, the North Dakota Stockmen's Assn., survivors include his wife, Anna; son, Bowman; daughter, Margaret; and grandchildren, Roger and Richard.

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Ogkley, Utah. Approximately 115 acres native meadow and hay land. Pined and cross-timber, corals, stream, water rights, county road frontage. Handle 100 plus per 4 months. Excellent appreciation area. Price: \$287,500.

Woodland, Utah. Crystal Springs Ranch approximately 2,140 acres, 141 acres irrigated. Water River frontage, water rights. Some areas heavily wooded. A paradise setting. Paved roads. Price: \$2,400,000. Could be divided into summer home sites.

Hemlock, Utah. Eagle Ranch only 28 miles to Ogden on I-80. Approximately 0.55 acres off high country. Quakes and pines. Numerous springs and ponds. Good access, water rights. Could be resold in 40-acre parcels. Price: \$1,500,000.

Brochure available on request.

COLEMAN LAND COMPANY

Tom Finders

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NEVADA CATTLE RANCH

Approximately 1,720 deeded acres, 1,738 irrigated by creek through part of the ranch. FREE WATER. Paved BLM and forest permit for 2,000 AU's. Pommel horse deeded land. No building. Excellent range. Good winter range on deeded land. This low cost operating ranch was established in 1954. \$2,125,000. Seller financing.

REGISTERED HORSE RANCH

Approximately 102 deeded acres. 2 new ranch style homes, new 4000 sq. ft. barn, 20 stall barn with arena, wash stall, office and equipment. Several outdoor paddocks. Shaded area with water. A beautiful ranch, 6 miles from town in center of NORTH CALIFORNIA horse show country. \$224,000 with seller financing.

JOHNSON & SMITH, REALTORS

Don M. Johnson • Don A. Johnson

P.O. Box 545, Nevada City, CA 95959

PHONE: 208/477-5445; 485-5445; 888-018

Playa P. Johnson, Broker

3400 West 5th St., Reno, NV 89502

PHONE: 702/333-1111; 333-1111

IDAHO RANCHES

1,700 PAIR, 2,800 deeded acres, \$3,400,000.

SUN VALLEY RANCH, 880 acres, \$2,375,000.

800 PAIR, 3,800 SHEEP, 11,700 acres, \$2,000,000.

660 PAIR, 820 deeded acres, \$1,250,000.

400 PAIR, 1,300 deeded acres, \$800,000.

300 PAIR, 980 deeded acres, \$800,000.

200 PAIR, 280 deeded acres, \$340,000.

100 PAIR, 160 deeded acres, \$228,500.

Jerry Worley, 208/336-3333

FENWICK REAL ESTATE, Boise, ID 83702

EASTERN NEVADA CATTLE RANCH

2,500 Head, carrying capacity, Nevada's most unique and efficient cattle operation. 6,800 acres deeded acreage. Mostly irrigated or sub-irrigated. 400 acres grain and alfalfa with potential for 400 more. Excellent improvements. 4 sets headquarters buildings, 2-story, owner's home. Modern shop, large airplane hangar, 3 other excellent residences. Whole lot modern equipment. One of the best outfits in the west. Cattle winter on white sage and grass, summer on meadow. Weaning weight 400# plus. Must see to appreciate. Priced at \$5,000,000. Can be divided into smaller units, 500 to 1,200 head. 81M allotment all private. Shown only to qualified buyers.

Call: RANCHERS REALTY

P.O. Box 425, Elko, NV 89801

John Carpenter, Licensed Real Estate Broker

702/738-9881 or 702/738-4482

CLOVER VALLEY RANCH & FARM

600 Deeded acres (1500 acres with new center pivot irrigation). Excellent water. 1000 sq. ft. 3 bedroom house, 10 miles south of Wells, Nevada. Should produce 2,200 to 2,700 tons alfalfa hay. Plus 95,000 acres of railroad and OLM grazing lands. Price: \$870,000. Terms considered. White: R. 880 WIL, Box 188, Wells, NV 89456 or phone: 702/782-3432.

NORTHEASTERN NEVADA CATTLE RANCH

300 Head year around cattle operation. A compact outfit with lots of potential. 950 acres of deeded land with numerous springs rising on the property. BLM permit adjacent to ranch. Priced at \$500,000 with some terms available to qualified buyers.

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NORTHERN ELKO COUNTY

2,000 Acres grazing and recreation land. Located less than 10 miles from Wild Horse Reservoir. Pasture 300 head cattle for summer grazing season. Live stream runs length of property. County road access. Excellent summer home site. Priced at only \$150 per acre. Terms to qualified buyers.

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600 ACRES ALFALFA and grain, Eurok, Nevada. 400 plus irrigated, 3 Kroy pivots, 5 bedrooms split level home. This is high deeded country, 5,500 ft. elevation, \$775,000 seller financing after down payment. 208/529-1382.

MOUNTAIN Farms and Ranches 13

WESTERN MONTANA LIVESTOCK BUSINESS

This is an excellent business that was built on pride and honesty. Cattle and hog buying (hog order included), community weighing and trucking, 5 acres, home, shop, covered pens to handle up to 1,200 head. Money maker. \$115,000, seller terms. Please contact us concerning this or other businesses, farms or ranches in Montana.

ALL WEST REAL ESTATE

Don or Cal Alabury

3838 Brooks, Missoula, MT 59801

PHONE: 408/261-5061

WYOMING COMBINATION RANCH

4 Miles from Pine Bluffs. Combination livestock and crop operation on 1,520 deeded acres. 700 head livestock with room for enlargement. Successful growing history on potatoes, beans, corn, small grains and alfalfa. 3 sets of good improvements. Excellent water, 10 wells. 50% of owned mineral rights go with property. Oil production on adjacent property. Farm is 35 miles east of Cheyenne.

For more information, call: Burt Greive.

WESTERN FARM MGT. COMPANY

333 S. Link Lane

Fort Collins, CO 80524

PHONE: 303/221-2807

After 5:00, 303/867-6370

HUNTING SEASON IS JUST AROUND THE CORNER

Now is the time to find the acreage you'll need in October and November! Mountain tracts—35-62 acres. Not all border national forest but all owners will be guaranteed access into the forest.

107 Acres. The present owner has taken both deer and elk from this small ranch. Fishing on the property too.

235 Acres with a lodge, cabins, homes, hunting permits on the forest. Now run as a guest ranch, could be a hunting self-up supreme.

1,440 Acres east of Slater. Trophy deer and elk have been taken from this area.

4,000 Plus acres for the investor or group of investors. Hunting, fishing and all the extras of a working cattle ranch.

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TENNESSEE CATTLE RANCH

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SOUTHWEST Farms and Ranches 13

ARIZONA 500 COW RANCH

22 Sections, state, BLM and private leases. Well balanced water and summer ranges with main pastures, heavily wooded, gamma and blue water grasses, and abundant winter browse. 8550,000 deeded with good terms. Livestock available.

Contact: Dave Hastings

HASTINGS & COMPANY

Ranch Brokerage

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Gilbert, AZ 85234

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Clear Acre Realty Work

WINTER AND FALL PASTURES. 100 yearling or 80 head. 1000 acre, mid-October. Phone: 303/725-8992. Tuesday.

HAY, FEED, SEED

BARLEY HAY: Excellent quality, any amount, up to 500 tons. 408/386-4444.

TRY CLASS ADS

FOR SALE: large, round bales, first cutting alfalfa hay. Approximate weight: 1,300-1,400. 515/745-2612, low.

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CLIP AND MAIL

Congress considers newest reform bill

(Continued from page 1)

and limiting significant risks. The bill requires food safety decisions to be based on judgment of an additive's risk to humans and permits, but does not require regulators to use risk-assessment techniques in arriving at such judgments.

The legislation would retain the controversial Delaney Clause but would somewhat weaken it by excluding food additives deemed to pose no significant health threat to humans. The Delaney Clause of the Food, Drug and Cosmetics Act requires a total ban from the U.S. food supply of additives shown to cause cancer in laboratory animals.

According to Hatch, current food safety statutes are antiquated, because they sometimes force regulatory agencies to make decisions widely perceived as irrational or against the public interest. He said that because absolute safety is impossible to achieve, food safety law should instead concentrate on identifying

and limiting significant risks.

Hatch said FDA's inability to deal effectively with controversies surrounding the use of substances such as seccherin makes clear that food safety laws need greater flexibility. Such flexibility will allow food regulation to keep up with advances in technology, he said.

Current food safety laws generally are based on the premise that ingredients that do not pose a zero-risk of harm should not be present in foods.

The legislation is expected to draw opposition from consumer groups, many of which support the Delaney amendment in its current form and want no change, or only minimal change in current food statutes.

ICC seeks views

The Interstate Commerce Commission (ICC) has asked for public comments for use in compiling a study to assess the success of the Motor Carrier Act of 1980 in eliminating extortion in the loading and unloading of trucks transporting perishable commodities such as meat and vegetables, reports CNS.

SOUTHWEST Farms and Ranches 13

600 COW RANCH

• 4,880 Deeded acres

• 28,800 Sheep lease

• 100 Acres irrigated

• Real estate depreciable estimated at \$400,000.

PRICE: \$1,850,000. Includes equipment.

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PASTURES AVAILABLE

13 good pastures for 75 to 100 head. Summer or year around. 303/892-5539.

Clear Acre Realty Work

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